Leland Chamber of Commerce Dinner Thursday, February 1, 2001 7:15 p.m. St. James Catholic Youth Center

(Message: Introducing Leland's acceptance into Mississippi Main Street Association and more opportunities for Leland and the State)

## Opening

- Good Evening
- (Story)

## **Main Points**

- 1. Announcement of **Mississippi Main Street** designation for Leland, MS
  - a. I am happy to announce that Leland has received this designation.
  - b. The Mississippi Main Street program consistently ranks within the top 3 programs in the country in terms of efficiency and performance.
  - c. This program builds communities by establishing cohesiveness among the public and private sectors and community leaders.
  - d. These communities are successful because they focus on the heart and soul of the community, its people.

- i. They are committed to working toward developing and revitalizing their downtowns.
- e. The community spirit demonstrated in the Main Street program is an important element in all successful community and economic development projects
- f. Working together for the betterment of the community.
- g. A strong, vibrant community results in successful economic development, and healthy growth in business and industry.
- This is a great opportunity for Leland.
- More opportunities are what we are looking for in Mississippi: for education, for economic development and for a better quality of life.
- Community leaders working together will help make these opportunities possible.
- 2. **Opportunities** 
  - a. Don't look at budget as an obstacle
    - i. Look for opportunities!
    - ii. Mississippi is not broke.
      - 1. Our economy has slowed down.
      - 2. If your economy prospers,
        - eventually it must slow down.

- b. This is our opportunity to prioritize:
  - i. Education
  - ii. Jobs
  - iii. Healthcare
- c. Opportunity to invest:
  - i. Invest in education for our kids
  - ii. Invest in good jobs for our people
  - iii. Invest in health care for all of our people
- d. Give our people the opportunity for a better Quality of Life
- e. <u>Invest</u> the money is there.
  - i. The key is prioritizing and investing that money in the right places.
- I am urging legislators to pass a bill to establish community service leave for state employees
- To encourage Volunteerism.
- This would provide more opportunities for Mississippians to have a better Quality of Life.
- Giving back to our communities.
- Volunteering is important
- Volunteering works!
- 3. <u>Budget</u> recommendations to the Joint Legislative Budget Committee

- a. We are taking a responsible approach to the slowdown in the economy by affecting a slowdown in budgeting and spending.
- b. Our budget reflects our people's priorities
  - i. Education
  - ii. Economic development
  - iii. Public safety
  - iv. Health care
- We want companies to locate in Mississippi and for them to prosper. We also want our people to prosper from these opportunities.
  - c. <u>Economic development</u> recommendations
    - i. In order for MS to remain competitive, we must continue to support programs that give our people the opportunity for more, new, high-paying jobs.
    - ii. We recommend 10 million more than the JLBC budget to maintain our momentum
    - iii. **Nissan** is proof that we can succeed and attract more companies to MS.
    - iv. They have shown their faith in our state.1. Top 1% investments in the nation
    - v. Mississippi is the spotlight of the nation

- 1.4000 new jobs will be created with their arrival.
- 2.26,000 spin-off jobs
  - a. These jobs (opportunities) are here <u>now</u>.
- vi. Other companies related to Nissan will move to MS.
- vii. They will relocate all over the state, not just in Canton.
  - 1. Opportunities all over the state will spin-off from the Nissan plant.
  - 2. <u>Supplier opportunities</u>
    - a. Over 270,000 "hits" on the website
    - b. Over 4,500 supplier applications downloaded
    - c. Since Nov.9, 2000, over 959,000 people have visited the website.
    - d. A GREAT opportunity for all of Mississippi
- viii. We must target other companies that best suit specific areas of our state.
  - ix. We must keep up the momentum
  - x. We are happy to "land" Nissan, but we want more businesses to move to MS
  - xi. We want more jobs, more economic development, more opportunities.

1. We want to be in that "spotlight" again and again for the great things happening in Mississippi.

## d. Education recommendations

- i. A strong education system is vital to all future successes for the people of our state.
- ii. Our children and potential employees must be well educated.
- iii. High tech companies want high tech employees
- iv. Difference between JLBC and our budget:
  - 1. K-12 = \$45 million
  - 2. Comm. and Jr. = \$11.5 million
  - 3. IHL = \$23 million
- Last Spring we took the first step to our success by raising teacher pay
- We must remove the **5% revenue growth** condition
- Show our teachers we are committed to them, like they are committed to our children
- The 5% provision is an excuse, not a commitment
- We want results in MS, not excuses.

- I am urging Legislators to support administrative leave for state employees attending parent-teacher conferences.
- A parent's involvement in their child's education is vitally important.
- Teachers will tell you how important it is to have parents who are informed and involved in their child's education.
- A parent's involvement will have a direct effect on their child's advancement, behavior and grades in school.
- Everyone plays a role in our state's success. We all have to work together to succeed, make changes and create progress.
- We also have to concentrate on educating our children and training the current workforce
- The world is taking notice, and we must continue to spread the word about Mississippi.

## Closing

- Mississippi's Image: Important how our neighbors, our nation and the world view us.
- How Mississippi is perceived affects us in all aspects: economic development, education, healthcare, etc.

- We have the opportunity to promote a positive image.
- We put the spotlight on Mississippi throughout the nation and world with the Nissan announcement, but there are more opportunities waiting for us.
- A place where our children can live, work and raise their families.
- America's State of Promise