

TO: Governor
FROM: Riley
SUBJECT: Revenue Maximization RFP Inquiry
DATE: March 11, 2003

Per your attached notes and request, I checked with David Sheppard to see if the Superintendents Association had issued any type of revenue maximization RFP or if he knew of one. The Superintendents didn't have one out, but David referred me to Steve Williams at MDE.

I spoke to Steve downstairs in Room 204 yesterday and he brought Judy Rhodes into the conversation. An RFP was issued and Maximus won the contract via the competitive process. 2 Medicaid representatives served on the independent committee that reviewed the proposals. Rhodes said she was a little hesitant when she heard Maximus, but that their proposal really provided the most money for the districts. The State Board has approved this action.

The project is in the planning stages now. Maximus will work with the local districts to file Medicaid claims, i.e, Maximus will work as the administrative arm.

Please let me know if you require any other information.