Remarks for the Mississippi Credit Union System Annual Meeting May 10, 2003

Recognize Charles Elliott (President of Mississippi Credit Union)

Spoke to you two years ago / talked about opportunities

Today, we've taken advantage of
 opportunities and created some as well

■ Mississippi is taking on a different image

- Image of a state moving faster than anyone else into the 21<sup>st</sup> century
- A state that's competing and leading in the global marketplace
- A state that's setting new standards in education and economic development

We're taking on that new image and setting new standards during difficult times

- o Impact of national recession
- \$7 trillion lost in stock market / 2
   million Americans out of work
- States cutting school week / releasing prisoners / massive lay-offs

The impact of the recession has hit credit union industry as well

- o Savings balances up / loans down
- Credit union members across the nation, including the half million in Mississippi, are being cautious

Each of us here today has a role to play in strengthening our economy

- Working to protect people in the short term while preparing for the long term
- At the state level, do that through investing in education, creating jobs, and quality health care

 Education is priority / has been for past three years since I've been in office
 Mississippi is a recognized leader in education Great progress

o Teacher pay

- Leading in preparedness for "No Child Left Behind"
- $\circ$  6<sup>th</sup> in the nation in National Board

Certified Teachers

- o Computers in the Classroom
- 62% of high school graduates going to college

When it comes to education, we mean business

o Business means jobs

Another image of Mississippi that's changing

- No longer a state that depends on agriculture / low wage jobs
- We are aggressive about creating quality, high-paying jobs for our people

Strong growth over past 3 years

 2,103 new and expanded facilities
 More than 50,000 new jobs
 Total business investment in Mississippi of \$14.1 billion

 We gained the attention of companies around the world when we landed Nissan
 O In just over two weeks, first vehicle will roll off the line

- Let me tell you just a little about this facility
  - \$1.4 billion investment / 5,300 new jobs
     created
  - About 26,000 indirect jobs from suppliers located around the state
- Nissan has hired people from 73 of Mississippi's 82 counties
  - The 853 robots in the plant are all programmed by hourly workers hired from within the State of Mississippi
  - When plant is up and running, average production worker will earn twice the per capita income for Madison County

- The benefit of those jobs has a ripple effect throughout the state
  - Word is out about Mississippi and what we can do
  - Site Selection magazine: Top 10 location for new companies
  - One of top 10 states for small business survival
  - *Expansion Management* magazine: 4
     Mississippi cities ranked in latest survey of 50 hottest American cities for expansion or location of facilities
- When businesses read these industry publications, they see that Mississippi has something to offer
  - o They realize the image has changed

All of this has a tremendous impact on your industry

- More people working / saving / investing
- That's good for you, and good for Mississippi
- Appreciate your hard work as well in building Mississippi
  - Your partnership is key component in moving the state ahead
  - Assisting people with loans, mortgages, other financial help that will play a part in helping boost our economy

We need to look to the future of MS together / where do we want to go?
o Good schools / good jobs / good communities

The image of the Mississippi of 2003 is unlike anything anyone could have imagined
o It's an image of children in classrooms equipped with the technology to bring the world to their desk
o It's an image of global companies looking for a place to do business in the

state

- It's an image of a state with tremendous potential for its people in education, jobs and health care
  - o That's an image we're creating together

Want to build our future based on what our future can be

- o Not on what our past has been
- Appreciate your role and help in making that happen