

Received: from e3000b.state.ms.us  
by governor.state.ms.us; Mon, 03 Nov 2003 16:20:11 -0600  
Received: from mx2.state.ms.us (mx2.state.ms.us [192.42.4.31])  
by e3000b.state.ms.us (8.10.0/8.10.0) with SMTP id hA3MLRU02124  
for <sdavis@governor.state.ms.us>; Mon, 3 Nov 2003 16:21:27 -0600 (CST)  
Received: from superman.pns.networktel.net (mail.networktel.net [216.83.236.232])  
by mx2.state.ms.us (8.12.9/8.12.9) with ESMTTP id hA3MLuvW021868  
for <sdavis@governor.state.ms.us>; Mon, 3 Nov 2003 16:21:56 -0600 (CST)  
Received: from mcnc (216-107-71-164.wan.networktel.net [216.107.71.164])  
by superman.pns.networktel.net (8.12.9/8.12.6) with ESMTTP id hA3ML3QC072609;  
Mon, 3 Nov 2003 22:21:27 GMT  
(envelope-from carol@msnonprofits.org)  
From: "Carol Andersen" <carol@msnonprofits.org>  
To: <carol@msnonprofits.org>  
Subject: meet major donors Nov. 12  
Date: Mon, 3 Nov 2003 16:19:48 -0600  
Message-ID: <002501c3a258\$9b7e8e10\$6701a8c0@server.msnnonprofits.org>  
MIME-Version: 1.0  
Content-Type: multipart/alternative;  
boundary="-----\_NextPart\_000\_0026\_01C3A226.50E41E10"  
X-Priority: 3 (Normal)  
X-MSMail-Priority: Normal  
X-Mailer: Microsoft Outlook, Build 10.0.5112  
Importance: Normal  
X-MimeOLE: Produced By Microsoft MimeOLE V6.00.2800.1165

This is a multi-part message in MIME format.

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charset="us-ascii"  
Content-Transfer-Encoding: quoted-printable

FUNDERS TO TELL NONPROFITS HOW TO ASK FOR MONEY =20  
=20

JACKSON - Mississippi nonprofits have a rare opportunity to interact =  
with  
major donors and learn what tactics will build positive relationships =  
and  
win support for their operations.

The Mississippi Center for Nonprofits will host a seminar Nov. 12 =  
entitled  
"A Guide to Great Donor/Funder Relationships". The seminar will be led =  
by  
Mike Ward, one of the South's proven pros at building relationships and  
winning grants from national and regional funders. Ward will share his  
tried-and-true methods for approaching funders and requesting =  
contributions.

"It's all about relationships," Ward says, noting that =  
relationship-building  
will be the focus of his message. "It is essential that you gain the =  
donors'  
trust and respect."

The seminar will begin at 10:30 a.m. Nov. 12 with instruction from Ward,  
followed by a luncheon with a panel of three major donors who will =  
discuss  
how they prefer to be approached about giving grants. The seminar will  
conclude at 1:30 p.m. The cost is \$25 for members of the Center and \$55 =  
for  
non-members. Please contact the Mississippi Center for Nonprofits for

directions to the Nov. 12 seminar and to register: 601-968-0061.

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Carol Andersen  
Director of Programs & Member Services

Mississippi Center for Nonprofits

612 N. State St., Suite B

Jackson, MS 39202-3303  
PH: 601-968-0061  
FX: 601-352-8820  
EMAIL: carol@msnonprofits.org  
WEB: www.msnonprofits.org=20

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/\* Style Definitions \*/

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TO TELL NONPROFITS HOW TO ASK FOR MONEY&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp; =
</span></font></b></p>

<p class=3DMsoNormal><font size=3D3 face=3D'Times New Roman'><span =
style=3D'font-size:
12.0pt'>&nbsp;</span></font></p>

<p class=3DMsoNormal =
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face=3D'Times New Roman'><span =
style=3D'font-size:12.0pt;line-height:200%;
font-weight:bold'>JACKSON</span></font></b> &#8211; Mississippi =
nonprofits
have a rare opportunity to interact with major donors and learn what =
tactics
will build positive relationships and win support for their =
operations.</p>

<p class=3DMsoNormal style=3D'text-indent:.5in;line-height:200%'><font =
size=3D3
face=3D'Times New Roman'><span =
style=3D'font-size:12.0pt;line-height:200%'>The =
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size=3D3
face=3D'Times New Roman'><span =
style=3D'font-size:12.0pt;line-height:200%'>&#8220;It&#8217;s
all about relationships,&#8221; ward says, noting that =
relationship-building
will be the focus of his message. &#8220;It is essential that you gain =
the
donors&#8217; trust and respect.&#8221;</span></font></p>

<p class=3DMsoNormal style=3D'text-indent:.5in;line-height:200%'><font =
size=3D3
face=3D'Times New Roman'><span =
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followed by a luncheon with a panel of three major donors who will =  
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they prefer to be approached about giving grants. The seminar will =  
conclude at 1:30 p.m. The cost is \$25 for members of the Center and \$55 =  
for non-members. Please  
contact the Mississippi Center for Nonprofits for directions to the Nov. =  
12  
seminar and to register: 601-968-0061.</p>

<p class=3DMsoNormal align=3Dcenter style=3D'text-align:center'><font =  
size=3D3  
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style=3D'font-size:12.0pt'>###</span></font></p>

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<p class=3DMsoNormal><font size=3D2 face=3DArial><span =  
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face=3DTahoma><span  
style=3D'font-size:12.0pt;font-family:Tahoma;font-weight:bold'>Carol =  
Andersen</span></font></i></b></em><b><i><font  
face=3DTahoma><span =  
style=3D'font-family:Tahoma;font-weight:bold;font-style:italic'><br>  
<em><i><font face=3DTahoma><span style=3D'font-family:Tahoma'>Director =  
of Programs  
&amp; Member Services</span></font></i></em></span></font></i></b></p>

<p style=3D'margin:0in;margin-bottom:.0001pt'><em><b><i><font size=3D3 =  
face=3DTahoma><span  
=  
style=3D'font-size:12.0pt;font-family:Tahoma;font-weight:bold'>Mississipp=  
i</span></font></i></b></em><em><b><i><font  
face=3DTahoma><span style=3D'font-family:Tahoma;font-weight:bold'> =  
</span></font></i></b></em><em><b><i><font  
face=3DTahoma><span =  
style=3D'font-family:Tahoma;font-weight:bold'>Center</span></font></i></b></em><em><b><i><font  
face=3DTahoma><span style=3D'font-family:Tahoma;font-weight:bold'> for =  
Nonprofits</span></font></i></b></em></p>

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face=3DTahoma><span  
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State St.</span></font></i></b></em><em><b><i><font  
face=3DTahoma><span style=3D'font-family:Tahoma;font-weight:bold'>, =  
Suite B</span></font></i></b></em></p>

<p style=3D'margin:0in;margin-bottom:.0001pt'><em><b><i><font size=3D3 =  
face=3DTahoma><span  
=  
style=3D'font-size:12.0pt;font-family:Tahoma;font-weight:bold'>Jackson</s=  
pan></font></i></b></em><em><b><i><font  
face=3DTahoma><span style=3D'font-family:Tahoma;font-weight:bold'>, =  
</span></font></i></b></em><em><b><i><font  
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m><em><b><i><font  
face=3DTahoma><span style=3D'font-family:Tahoma;font-weight:bold'> =  
</span></font></i></b></em><em><b><i><font

**39202-3303**  
**PH:**  
**601-968-0061**  
**FX: =**  
**601-352-8820**  
**EMAIL:**  
**carol@msnonprofits.org**  
**WEB:**  
**www.msnonprofits.org =**

**12.0pt** &nbsp;

</div>

</body>

</html>

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