Received: from e3000b.state.ms.us by governor.state.ms.us; Sun, 02 Jun 2002 18:04:35 -0500 Received: from mx1.its.state.ms.us (mx1.its.state.ms.us [192.42.4.253]) by e3000b.state.ms.us (8.10.0/8.10.0) with SMTP id g52MwJK26297 for <governor@governor.state.ms.us>; Sun, 2 Jun 2002 17:58:19 -0500 (CDT) Received: from ipdwew0142atl2 (recruiter.com [64.227.72.81]) by mx1.its.state.ms.us (8.10.0/8.10.0) with ESMTP id g52MrMA26550 for <governor@governor.state.ms.us>; Sun, 2 Jun 2002 17:53:22 -0500 (CDT) Received: from mail pickup service by ipdwew0142atl2 with Microsoft SMTPSVC; Sun, 2 Jun 2002 18:47:23 -0400 From: <One.to.One@mx1.its.state.ms.us>, "The Client's Perspective" <marketing@scnyc.com> To: <governor@governor.state.ms.us> Subject: One to One, The Client's Perspective 14765 Date: Sun, 2 Jun 2002 18:47:23 -0400 MIME-Version: 1.0 Content-Type: multipart/alternative; boundary="---=\_NextPart\_000\_5C8B8\_01C20A65.EE991660" X-MimeOLE: Produced By Microsoft MimeOLE V5.50.4522.1200 Message-ID: <IPDWEW0142ATL2jKC7400017230@ipdwew0142atl2> X-OriginalArrivalTime: 02 Jun 2002 22:47:23.0250 (UTC) FILETIME=[75C4F520:01C20A87] This is a multi-part message in MIME format. -----=\_NextPart\_000\_5C8B8\_01C20A65.EE991660 Content-Type: text/plain; charset="iso-8859-1" Content-Transfer-Encoding: 7bit One to one The Client's Perspective Recruiters and corporate HR execs are on the same team?but do they know it? Find out if these matchmakers are all-for-one or going one-on-one in Part I this Multi-part feature. by Lisa Micali In a perfect world, recruiters and HR executives would have shared goals, mutual respect and a completely trusting relationship with the company's short- and long-term objectives in mind. Yet, the perception that recruiters are merely commission-hungry sales people still exists, despite solid gains in professional advancement, training and development. In order to better understand how changes throughout the industry are impacting this symbiotic relationship, Recruiter.com asked HR professionals to share their views and forecasts. The Interviewees Steven A. Blau, Second Vice President, Human Resources at Travelers Insurance. David Meyer, Director of human resources at Neurogen Corporation Audrey Blauner Vice President of human resources at 24/7 Real Media Terry Dyckman Vice President of human resources at Saba Software Meet the Interviewees ( click here <http://www.recruiter.com/magazineonline/050602\_feature\_121\_3.cfm> ) The Questions What impact have the job boards played in the recruitment process? How do you choose recruiters?

What are the key hurdles or stumbling blocks that can come up during the recruitment process?

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Describe a brief success or horror story in working with a recruiter.
How do you see talent acquisition evolving over the next 3-5 years?
For the answers ( click here <http://www.recruiter.com/060302_121.cfm> )
The Complete Interview
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