## OFFICE OF GOVERNOR RONNIE MUSGROVE INTEROFFICE MEMORANDUM

TO: GOVERNOR

FROM: SMITH

SUBJECT: MCKESSON DISEASE MANAGEMENT PROGRAM

DATE: 10/29/02

CC: RENICK, LEE ANN, TELL, BOYD, PROSPERE

The following are bullet points supporting the need of a disease management program:

- McKesson Corporation and Columbia United Providers were awarded "Best Disease Management Program for Medicaid" at the 4<sup>th</sup> Annual Disease Management Association of America held in San Antonio on October 25, 2002
- On September 20<sup>th</sup>, 2002, 40 states announced cuts in their Medicaid budgets for 2003
- States have tried to reduce spending by limiting benefits, increasing co-payments, reducing dispensing fees, eliminating optional benefits, developing drug formularies, reducing provider payments, and implementing disease management programs
- 22 states use a formulary, a preferred drug list or some other type prior authorization process to contain cost
- 22 states use a pharmacy benefits management company to help contain costs
- 15 states limit the number of prescriptions or the number of days supply that beneficiaries can receive without prior authorization
- 15 states have changed pharmacists reimbursement systems
- 17 states use disease management programs
- Disease management programs improve quality and access of healthcare to beneficiaries with chronic disease while decreasing costs in the Medicaid population
- Management is a win/win strategy to help avoid further deterioration in healthcare quality, access and costs for Medicaid recipients
- Chronic illness is a major cost driver for Medicaid and for healthcare in general in the U.S. An estimated 125 million Americans had one or more chronic illness and were responsible for 75% of all healthcare spending
- We need to aggressively look for new solutions to help meet the challenge of providing quality healthcare efficiently and at a lower cost
- Disease management programs empower people to learn and manage their diseases while improving their quality of life

- Medicaid is 20% of state budgets (National Academy for State Health Policy)
- States faced \$38 billion in shortfall in 2002 (National Academy for State Health Policy)
- State and local tax revenue growth is the slowest since records kept in 1950's (Zandi, NGA)
- Most states have or will cut K-12 (17 states), higher ed (29 states), Medicaid (22 states), TNAF (16 states), corrections (25 states), local revenue sharing (10 states) (NCSL)
- Cost containment strategies that address only one aspect of the problem are a haphazard approach to cost containment which will not achieve or sustain its objectives. A comprehensive strategy is essential that is sensitive to the complexities and idiosyncrasies of the health care marketplace. Such an approach will require re-thinking the entire health care delivery system to assure that clear goals are set and incentives properly aligned in order to reach them
- Mississippi is number one in Obesity, number two in Diabetes, and number 5 in Heart
  Disease. Mississippi ranked number one of the "Top Ten State with highest combined
  rates of Obesity, Diabetes, and Heart Disease" according to the Physicians Committee
  for Responsible Medicine